

Managing your  
virtual clients has  
never been easier

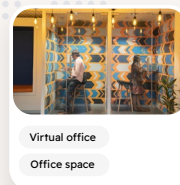
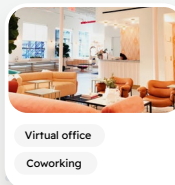
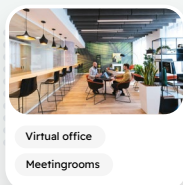
flexado™

[www.flexado.com](http://www.flexado.com)

1

# Flexado

## Global virtual office partner



## About Flexado

With over 15 years of expertise, cutting-edge technological advancements, and strategic collaborations with leading players across various industries, Flexado has established itself as one of the world's premier virtual office providers. With a global presence and rapidly expanding markets spanning from the United States to Asia, Flexado continues to drive dynamic growth and innovation every day.

## What is a virtual office?

A virtual office encompasses a range of professional services designed to enhance business operations. These include a business postal address, visitor and registration address, dedicated telephone number, call answering services, and mail handling. Additionally, businesses can book workstations and meeting rooms as needed, providing flexibility and convenience.

**15+**

Years of experience

**20.000+**

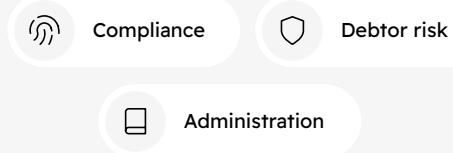
Business supported

**4.000+**

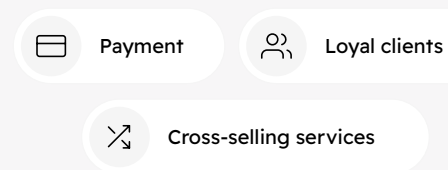
Partnered locations

## 2 So how can we help?

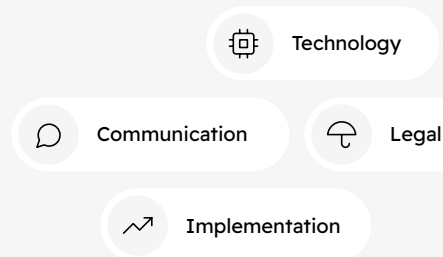
We take care of the entire process



Get more clients



Flexado as knowledge partner



## We have 3 options



### Standard partnership

Enhance your revenue stream by offering virtual office services. Simply list your location on the Flexado platform.

- ✓ No investment
- ✓ Paid per customer
- ✓ Ready-made new customer!
  - Compliance
  - Invoicing
  - Administration
  - Onboarding
  - Debt management
- ✓ Knowledge partner
- ✓ Cross selling
- ✓ Software
- ✓ Marketing
- × Debt management
- × Administration
- × Salesfunnel
- × Sales and support team
- × LCV management
- × Automated compliance
- × Recurring compliance
- × Retrospective compliance



### Exclusive partnership

Expand your virtual office services while outsourcing the management of all incoming inquiries.

- ✓ No investment
- ✓ Paid per customer
- ✓ Ready-made new customer!
  - Compliance
  - Invoicing
  - Administration
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- ✓ LCV management
- ✓ Automated compliance
- ✓ Recurring compliance
- × Retrospective compliance

Popular



### Premium partnership

Let Flexado manage both your new and existing virtual clients

- ✓ No investment
- ✓ Paid per customer
- ✓ Ready-made new customer!
  - Compliance
  - Invoicing
  - Administration
  - Onboarding
  - Debt management
- ✓ Knowledge partner
- ✓ Cross selling
- ✓ Software
- ✓ Marketing
- ✓ Debt management
- ✓ Administration
- ✓ Salesfunnel
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- ✓ Retrospective compliance

## USP - Marketing and sales



### Cross-selling

Cross-sell your services to new virtual office customers, broadening your customer base.



### Salesfunnel

Leverage Flexado's expertly designed sales funnel to maximize conversion rates for potential virtual office customers.



### Sales and support team

Flexado's virtual office specialists handle inquiries, ensuring higher closing rates and exceptional customer satisfaction.



### Marketing

Leverage Flexado's targeted marketing efforts, focused exclusively on generating high-quality virtual office leads.

## USP - Operational efficiency



### Software

Gain access to a user-friendly portal that allows you to effortlessly manage all your virtual tenants.



New

### Debt management

Flexado handles debt management for all new customers, so you don't have to.



### Administration

Delegate customer registration and deregistration at your location to Flexado's team.



### Lifetime management

Maximize customer lifetime value, leading to greater long-term returns.

## USP - Compliance & risk management



### Automated compliance

With 14+ years of experience and advanced technology, Flexado conducts thorough customer checks on a large scale.



### Recurring compliance

Stay compliant effortlessly with annual checks, real-time updates for incomplete files, and 24/7 access to all client records through the secure portal.



### Retrospective compliance checks

Flexado ensures your entire existing customer base meets compliance standards.



### Knowledge partner

Flexado serves as your knowledge partner across various fields, providing guidance and expertise in legal and other areas.

3

# Software

State of the art virtual office management



Arrange your compliance easily and quickly.

Risk analysis

Live file access

Recurring compliance



Streamline the communication within one app.

Standard messages

Integrated communication system



Notify your customers when they receive mail.

Scan module

Notifications

Auto label print



Easily manage your listings.

Details

Services

Compliance



Simplifying payments for a better experience.

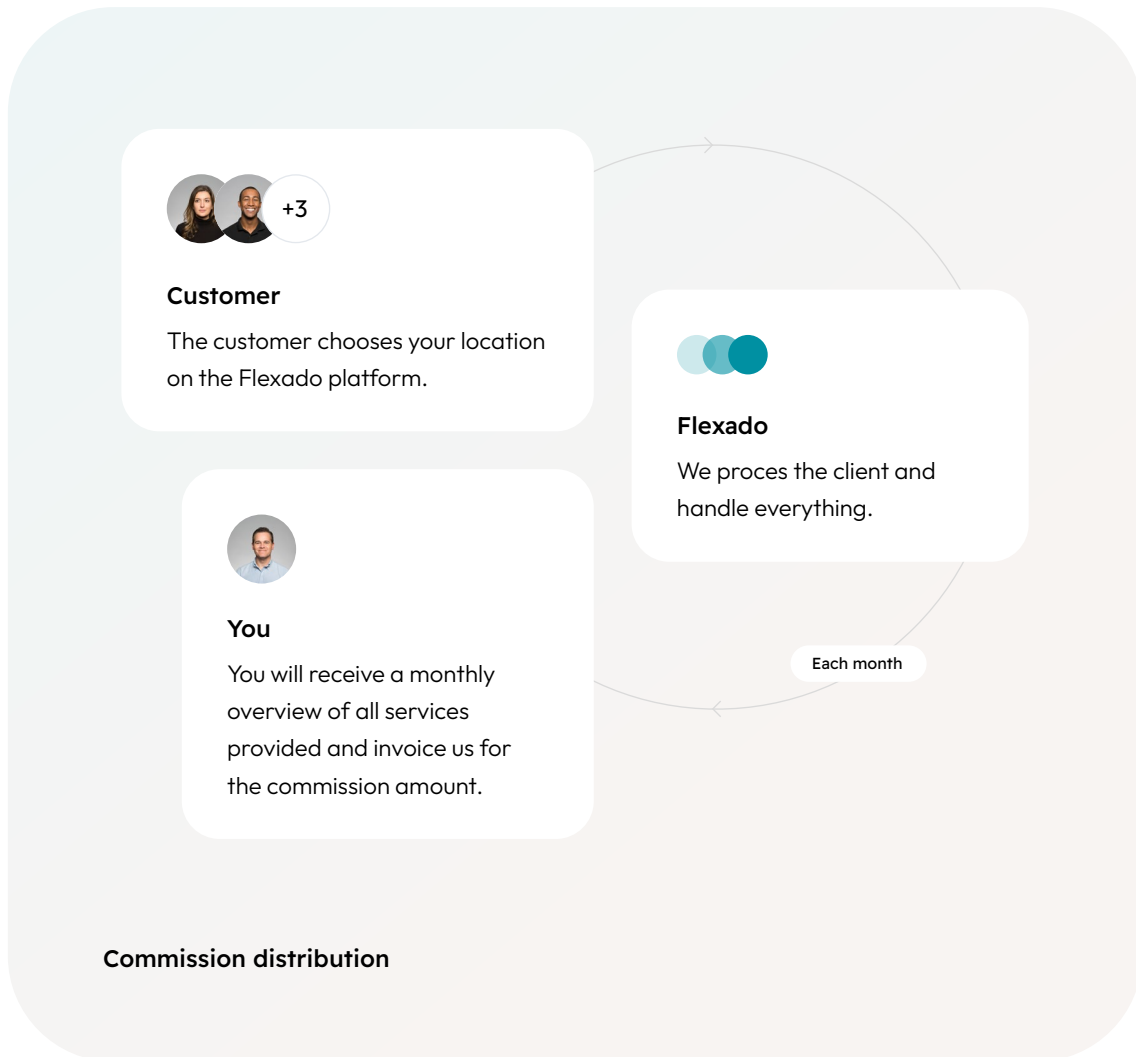
Payout overview

Automatic payouts

Commission statements

4

# Commission



5

# Social proof

Some of the partners who already joined our global network.



Customers rate us with an average of 4,7

4,7



Very pleasant cooperation and direct contact opportunity with the whole team of Flexado. Hopefully we will continue to build a great cooperation and future between Flexado and Euro Offices!

**Jan Schilder - Euro Offices**



Good service, always nice contact with the people at Flexado.

**Thom van Wijk - Scalehub Offices**



Flexado is our regular partner for flexible solutions for our clients. When a client is looking for a flex office, we routinely refer them to Flexado because we know it always works out. That's nice to know.

**Arno Kooijman,  
Founder Adworth Internet Marketing**



## 6 Our proposal

Flexado is aiming for international expansion and is seeking dedicated partners to achieve this goal. As the market leader in Europe, we aim to further strengthen our position by driving significant growth on the global stage. We are looking for strategic partners to establish a long-term and successful collaboration. Together, we can build a future where we will set the international standard for virtual office solutions.

[Become partner →](#)