



Reseller partner agreement
Annex 1 - Flexado Reseller Fee

Target.

The target for the Reseller is discussed periodically in advance and recorded in writing. This target is the minimum expectation for the Reseller.
Provisie

De provisie voor de Reseller bestaat uit twee componenten.

- o Provisie over gemaakte deals
- o Provisie over nieuwe aangesloten business centers

Article 1

Commission on new affiliated partners

- 1.1 Reseller receives €50 for each new connected Business Partner when there is a commission split for the virtual offices of 50% for Flexado.
- 1.2 For each additional location of the same partner, Reseller receives €10.
- 1.3 If a partner wants to add new locations after one month after the start of the cooperation, Reseller will not receive any fee on this.

Article 2.

Commission on deals made

2.1 When Reseller makes a deal with a client supplied by a broker, i.e. without the intervention of Flexado's marketing, Reseller receives the following commission:

- o One-time 100% of the start-up costs
- o Monthly 10% of the gross monthly amount (= listing price - discount - commission for broker)

2.2 When Reseller makes a deal with a client who came in by other means, Reseller receives the following commission:

- o One-time 50% of the start-up costs
- o Monthly 5% of the gross monthly amount (= listing price - discount - commission for broker)

Article 3.

Conditions

- 3.1 The commission scheme is reviewed or adjusted annually by Flexado's management.
- 3.2 Commissions are paid monthly in arrears.
- 3.3 It is up to Flexado management to determine whether a deal or agreement is then approved or disapproved and in that extension it may be decided not to pay out the commission on a specific deal or agreement.
- 3.4 Flexado management has the right to refuse a bonus, to adjust or withdraw this bonus scheme, for example if the Reseller does not meet the target. The Reseller cannot derive any (future) rights from this.
- 3.5 Flexado management is entitled to adjust the target.